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January 8th, 2019

Business Record  
Attn: Forty Under 40 Selection Committee  
100 4<sup>th</sup> St  
Des Moines, IA 50309

Dear Committee,

I have had the opportunity to work with and know Jeremiah Terhark for the past several years. I have written many recommendation letters for the Business Record Forty Under 40 award over the years and Jeremiah ranks in the top 3 individuals I have had the opportunity to nominate. His professional successful and philanthropic involvement within the community rival those of any past award winner and it is my distinct honor to nominate him for the 2019 awards.

Jeremiah is a serial entrepreneur and has been fortunate enough to found, run, and sell many successful businesses over his tenure in Des Moines. I'm guessing you've ran across his Iowa Sign company trucks, have worked with him on website designs through Webspec Design, or have possibly purchased fireworks from his annual Iowa Fireworks Company stands throughout the state. His business acumen and continued success makes him more than eligible to receive this award, but that would only be telling part of the story.

Jeremiah also continuously offers his talents, time, and treasures back to the community. He volunteers with STEM education for many local high schools, serves on the Urbandale Chamber Board, and was recently elected a Trustee at the Hoover Presidential Library Foundation. On top of that, his fireworks company has given tens of thousands of dollars to volunteers and organizations over the two short years that it has operated.

Jeremiah more than embodies what makes this prestigious award unique. He's already successful in his career and continues to serve the community in which he lives, works, and plays. He would be a fantastic addition to the 2019 group and I highly encourage you to consider him!

Respectfully,

Danny Beyer  
2014 Forty Under 40 Winner  
2017 Chair, West Des Moines Chamber  
Lead Advisor  
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