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January 7, 2019

Business Publications Corporation 100 SW 4th St Des Moines, IA 50309

Dear Business Record,

I would like to nominate Jeremiah Terhark, CEO of WebSpec Design, for this year's Forty under 40 Selection.

Jeremiah 's Entrepreneurial spirit has shown itself in numerous ventures over the years. Jeremiah is best known for his company WebSpec Design; which has been wildly successful and grown exponentially over the last 5 years. Many people don't know he was also the founder of DSM Deals, Iowa Fireworks Company, Iowa Sign Company, a Partner in Des Moines Computer Repair and a successful real estate property owner. These are just the venture Jeremiah's most known for. The entrepreneurial spirit and drive continues to push him to not just come up with ideas or start something new, but to THRIVE! Jeremiah is a model for how to take an idea and succeed; which he has proven this time and time again. It's an honor to nominate such a deserving candidate for this recognition. In the past 10+ years I've known Jeremiah, I have witness first hand his drive for business, compassion for family and caring for his community. As a past Forty under 40 recipient myself, I know Jeremiah embodies the traits and criteria of a nominee.

I have had the opportunity to work with Jeremiah over the years on different projects both in business and philanthropy. His dedication to all facets of any project is remarkable and inspiring to those around him. Whether it is a philanthropic endeavor or a business one, his ethical standard is the same – to take care of the client in the best way possible. For these reasons and more, I nominate Jeremiah Terhark for the Business Record's Forty under 40 award.

Respectfully,

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we will

Mike Macri III, CCIM Vice President