

January 11, 2019

Mr. Jason Swanson
Business Publications Corporation
100 4th St.
Des Moines, IA 50309

Dear Forty Under 40 Selection Committee:

We write to you to give our strong support for Joe Murphy to be chosen as a *Business Record* Forty Under 40 honoree.

Joe has made an impact in advancing our region's legislative priorities with the Iowa General Assembly and Iowa's federally elected officials. He works tirelessly to build relationships with the many stakeholders that The Partnership works with to advocate with one regional voice. Joe works closely with The Partnership's Government Policy Council to shape our State Legislative Agenda and Federal Policy Agenda. Thanks in large part to Joe's efforts, The Partnership's public policy work affected a number of legislative decisions last year that were positive for the region including a tax reform bill, the Future Ready Iowa Act and a water quality bill. Specifically to the tax reform package that was signed into law, Joe was the lead lobbyist that secured the elimination of the contiguous cities requirement for local option sales tax referendums. This has long been a top legislative priority for the region. On the federal side, Joe is responsible for the overall organization and management of The Partnership's annual Washington, D.C. advocacy trip which brings nearly 200 business and civic leaders to Washington. He has also led the production of a series of successful candidate forums for Iowa congressional and gubernatorial candidates who were up for election as well as a series of public policy issue forums.

Joe is heavily involved in the community. He is chair of the March of Dimes' March for Babies walk, which raises \$175,000 to fight for the health of mothers and premature babies. He also serves on the Board of Directors for the Blank Children's Hospital. He is currently the President of the Board of Trustees for the West Des Moines Public Library, and is on the Board of Directors for the University of Northern Iowa Alumni Association. He is a Public Policy Cabinet member of the United Way of Central Iowa and on the Mr. Blank Day Fundraising Committee for Blank Children's Hospital. He also serves with the Association of Chamber of Commerce Executives, the Midwest Regional Rail Planning Study Stakeholders Group for the Federal Rail Administration, the U.S. Chamber of Commerce and the Iowa Chamber Alliance.

Joe is a strong and practical advocate for the issues and organizations he represents, and he does so with a spirit of civility. We strongly urge you to consider recognizing Joe for his commitment to serving DSM.

Sincerely,



Jay Byers
CEO



Eugene T. Meyer
President