

Daniel Thomas Corron

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Experience

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| 2013-Present | Denny Elwell Company | Ankeny, IA |
| Commercial Real Estate Sales and Leasing Associate Licensed in Iowa | | |
| <ul style="list-style-type: none">• Full service brokerage in all property types; listing for sale or lease as well as representing tenants and buyers from small to large companies or the first time entrepreneur to secure the right location to meet their commercial real estate needs.• Assists customers with negotiating the terms of the purchase/sale/lease, advises customers of zoning and restrictions in the municipalities they are working with, and helps clients resolve any issues that may come into play.• Clients and Notable transactions include: BAH Brazilian Steakhouse, Papa Keno's Zombie Burger, The Fighting Burrito, Best Western, Skin Body Soul, HobbyTown, and Red Wing Shoes. | | |
| 2005-2013 | Toyota and Scion of Des Moines | Des Moines, IA |
| Positions Held: Scion Champion / Internet Sales Manager / Inventory Manager / Sales and Leasing Consultant | | |
| <ul style="list-style-type: none">• Manage Scion brand in the dealership as well as advertising and marketing consistent with corporate guideline utilizing grassroots marketing strategies throughout the community, social and print media primarily targeting gen Y and gen Z consumers. Manage Scion brand through advertising and marketing consistent with corporate guidelines, primarily utilizing grassroots marketing strategies.• Participated in all Scion sales to improve number of closed sales and increase sales volume of after-market products.• Actively helped shaped the internet sales experience for the dealerships online presence.• Awards:<ul style="list-style-type: none">• 2005-2010 Regional and National Awarded Scion Champion.• Lead builder for a dealership show car accepted into the 2007 SEMA Show in manufacture's booth.• Certified Toyota Sales Expert and Scion Elite Guru through University of Toyota.• 2008 Scion xB Kansas City Region Walk-around Contest winner.• One of forty-eight chosen to represent Scion in Japan for the Five Year Anniversary of Scion and participate in future brand planning.• Featured in articles in both Toyota Today, Toyota's dealer magazine, Scion Says, and Scion's dealer newsletter. | | |
| 2003-2005 | Mia Cucina | Palatine, IL |
| Waiter / Bartender | | |
| <ul style="list-style-type: none">• Provide excellent customer service in order to gain loyal patrons.• Ensure timely and flawless delivery of orders.• Learn menu and wine list and provide guidance to customers. | | |
| 1997-2003 | Buckle | Vernon Hills, IL |
| Manager | | |
| <ul style="list-style-type: none">• Hire, train, and mentor employees to ensure the proper customer service is provided by all employees to all it customers.• Awards<ul style="list-style-type: none">• Top 10 salesperson ranting numerous times.• Top 10 store for most improved loss prevention. | | |
| 2001-2002 | The Windrow | Creston, IA |
| Waiter / Bartender | | |
| <ul style="list-style-type: none">• Maintain and grow regular customers.• Learn the principles to serve. | | |

Education

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| 2001-2002 | Southwestern Community College | Creston, IA |
| 1999-2001 | Luther College | Decorah, IA |