



THE PRIVATE BANK

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H. Lynn Horak  
504 Grand Oaks Drive  
West Des Moines, IA 50265-5560

January 13, 2017

Des Moines Business Record  
Jason Swanson  
100 4th St  
Des Moines, IA 50309

RE: John Rigler 40 Under 40 Nomination

Dear Sir/Madam:

John Rigler works for the Private Bank of Wells Fargo in Des Moines, part of a larger division at Wells Fargo that I managed for over 35 years. I am writing to recommend him as an excellent candidate for the 18<sup>th</sup> annual Forty Under 40.

John has exhibited the best of Wells Fargo's five key Vision and Values. His significant success within the organization has been built on perhaps the most important of those five values, "Do What's Right For Customers" as demonstrated by the positive feedback and loyalty of those customers who work with him. Furthermore, John has been a participant in our volunteer and charitable efforts including Habitat for Humanity, the United Way Community Support Campaign, and matching donations to educational institutions.

I am highly confident that John would make a great addition to the Business Record's 2017 class of Forty Under 40. Please feel free to reach out to me with any questions.

Thank you,

*H. Lynn Horak*

H. Lynn Horak  
Regional Bank President/Retired  
515-491-9900