
NATHANIEL SIMPSON

PROFILE

An ambitious and energetic healthcare administrator with experience in multiple industries. Adept at innovating performance improvement solutions that result in cost-savings and workflow efficiencies.

EXPERIENCE

DIRECTOR OF CLINIC OPERATIONS, PRIMARY HEALTH CARE, INC.;
DES MOINES, IA – 3/2016-PRESENT

Leads staff of seven director-level managers, responsible for the operations of seven medical clinics and four satellite clinics, comprised of nearly 200 clinical and non-clinical staff.

Integral to the successful planning and implementation of two new medical clinics, a mobile health unit, and expansion of the Title X program, significantly increasing access for underserved patients and increasing patient revenue.

Led initiatives to make improvements to testing modalities and health information technology systems, such as upgrading to digital X-ray technology, and the addition of a referral tracking system to ensure care is coordinated in a more effective manner.

Facilitates budget planning activities for the medical clinics, while developing and revising tools to more accurately forecast productivity and expense objectives.

CLINIC DIRECTOR, PRIMARY HEALTH CARE, INC.;
DES MOINES, IA – 9/2012-3/2016

Manages staff of 32 clinical and non-clinical personnel, including orientation and training, performance management and completing competency assessments.

Responsible for overall operations of clinic, including functions of electronic medical record and practice management system, financial counseling and facility operations.

Participates in the development of the annual operating budget; responsible for monitoring compliance with visits, revenue and expense projections on a monthly basis.

Facilitates performance improvement activities for assigned units including improvement initiatives, meaningful use and patient-centered medical home compliance efforts, patient and staff satisfaction, unit PI and safety activities.

INVENTORY CONTROL SPECIALIST, CITIGROUP;
URBANDALE, IA – 5/2008-9/2012

Implemented cost-efficient ordering and shipping practices that led to a savings of over \$300,000 annually.

Initiated work strategies that led to a 15% increase in inventory accuracy.

Developed and produced a comprehensive manual of Standard Operating Procedures for procurement functions across multiple sites.

AMMUNITION INSPECTOR, US ARMY;
VARIOUS LOCATIONS – 8/2003-3/2010

Supervised a staff of eight subordinates during both peace time and combat operations.

Maintained accountability of over \$30 million of US munitions during Operation Iraqi Freedom.

Reduced processing errors in ammunition accounting system by 66%.

EDUCATION

DES MOINES UNIVERSITY; DES MOINES, IA - 2011-2014
Master of Healthcare Administration

SIMPSON COLLEGE; INDIANOLA, IA - 2008-2010
Bachelor of Arts - Corporate Communication

NORTH IOWA AREA COMMUNITY COLLEGE; MASON CITY, IA - 1999-2001
Associate of Arts

AWARDS & ACHIEVEMENTS

DES MOINES UNIVERSITY; DES MOINES, IA 2014
Dean's Leadership Award, College of Health Sciences

Inducted into Alpha Eta, the National Allied Health Honor Society

SIMPSON COLLEGE; INDIANOLA, IA 2010
Inducted into Alpha Sigma Lambda Honor Society

US ARMY; VARIOUS LOCATIONS - 2003-2010
Army Commendation Medal (x2); Army Achievement Medal (x2); Army Good Conduct Medal;
National Defense Service Medal; Global War on Terrorism Service Medal; Iraq Campaign Medal;
Army Service Ribbon; Overseas Service Ribbon

Distinguished Honor Graduate, Ordnance Munitions and Electronic Maintenance School