

# Michael S. Billings

## Objective

I am a commercial realtor with experience in sales and leasing of retail, office, flex, and industrial commercial space as well as development land. I have provided both landlord representation for a large commercial portfolio and tenant representation for local and national companies looking to locate their business in the State of Iowa. My goal is to become the lead expert for businesses and property owners on the commercial market in the State of Iowa.

## Experience

Apr 2011 – Present	Denny Elwell Company	Waukegan, IA
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## Sales & Leasing Associate

- Represent in-house portfolio including retail, office, flex, and industrial space as well as development land.
- Provide brokerage and marketing services for commercial property owners.
- Provide representation and site evaluation services for local and national business owners

Jan 2008 – Present      Brown & Billings Commercial Real Estate Services      Waukegan, IL

**Owner/Property Manager**

- Provide property management services to commercial and residential property owners.
- Services include: Financial Management; Operations; Lease Administration; Vendor Management

Jan 2009 – April 2010      Iowa Realty Commercial      West Des Moines, IA

## Commercial Sales Associate

- Provided brokerage and marketing services for commercial property owners
- Provided representation and site evaluation services for local and national business owners

Nov 2007 – Jan 2009      Executive Real Estate Services      West Des Moines, IA

## Property Manager & Sales

- Managed over two million square feet including retail, office, flex, and industrial commercial properties

## Extracurricular

- Member of the Greater Des Moines Partnership and local Chamber of Commerce
- Waukee YMCA Board of Ambassadors
- Muscular Dystrophy Association Event Organizer
- Member of the International Council of Shopping Centers (ICSC)
- Member of the Iowa Commercial Real Estate Association (ICREA)

## Education

Aug 2002 – May 2006      University of Northern Iowa      Cedar Falls, IA

## Bachelor of Arts

- Major in Biology with a Biomedical Emphasis
- Minor in Chemistry

## References

- Chris Murray                      President, Denny Elwell Company                      Ph: 515-975-2577
- Neal Conover                      Owner, Northwest Bank                      Ph: 712-262-4100