

Alexander C. Broderick

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Waukee, IA 50263

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SUMMARY

Superior communication and interpersonal skills. Excellent record of establishing close, long-term relationships with customers and business partners to achieve goals. Self-starter with intense focus on results and integrity.

HONORS AND AWARDS

Greater Des Moines Leadership Institute – Class of 2014 Graduate
Hubbell Star Performer Award – May and October 2014

PROFESSIONAL EXPERIENCE

Hubbell Realty Company

West Des Moines, IA

Built on over 150 years of reputation, Hubbell Realty Company is a leading commercial and residential developer and commercial property management firm. Hubbell offers a full array of real estate services including turnkey and build-to-suit homes, commercial brokerage, property management, legal, financial, construction management and land development.

Commercial Property Manager

September 2014 – Present

1. Direct the day-to-day activities within a select portfolio by acting as the primary coordinator to ensure that efforts meet and exceed contractual property management obligations.
2. Supervise a mixed commercial portfolio of over 750,000 square feet of assets.

Terrus Real Estate Group

Des Moines, IA

Founded in 2000, Terrus Real Estate Group offers a full range of commercial real estate services for clients throughout the United States. They are experienced in all aspects of the real estate life cycle including financial and investment analysis, brokerage and property management.

Property Manager

July 2010 – August 2014

1. Worked with multiple property owners and ownership groups to help each accomplish their own unique goals and objectives on portfolios of office, retail, multi-family and residential properties in the Des Moines marketplace.
2. Supervised a mixed portfolio of over 350,000 square feet of assets.
3. Worked closely with brokerage services to promote occupancy growth and tenant retention.
4. Managed annual budgeting, monthly reporting and supervised over \$1M in tenant improvement projects since joining Terrus.

AXA Equitable

Minneapolis, MN

AXA Equitable has been in business since 1859, AXA Equitable Life Insurance Company is a leading financial protection company and a premier provider of life insurance, annuity, and investment products and services.

Financial Advisor

November 2008 – March 2010

1. Utilized financial knowledge to help clients and small business owners achieve their goals.
2. Constructed and developed long-term tax and retirement strategies.
3. Series 7, 66, and Life, Health and Accident Insurance certified.

VOLUNTEER EXPERIENCE

Greater Dallas County Development Alliance

West Des Moines, IA

Executive Committee Member

January 2014 – Present

1. Review priority items facing organization by weighing pros and cons and making preliminary recommendations to be reviewed by the Board of Directors at future meetings.
2. Enable board to conduct urgent business in between regular meetings and provide sounding board to Executive Director.

City of Waukee

Waukee, IA

Planning and Zoning Commission

January 2014 – Present

1. Provide recommendations to City Council with a view toward conserving the value of real estate, promote the most appropriate use of land throughout the City and encourage compliance with approved comprehensive plan.
2. Review applications in accordance with approved regulations pertaining to all zoning districts within the City of Waukee.

Utilities Board Member

January 2012 – December 2013

1. Worked with board members to maintain an objective viewpoint in order to make economically viable decisions regarding utility services impacting the greater community.

Community Youth Concepts

Des Moines, IA

Capital Campaign Committee Member

May 2014 – Present

Courage League Sports

Urbandale, IA

Volunteer

May 2013 – Present