



Business Record
100 4th Street
Des Moines, IA 50309

January 8, 2014

Business Record,

Scott Hoekman would be an excellent addition to the Business Record's 40 Under 40. Scott has recently moved back to Iowa (he is originally from Des Moines). In his short time back in Iowa, he has helped Next Level Ventures to raise \$30 million and close three transactions. Next Level Ventures has become a leader in the Iowa investment scene because in part of his strong work effort. I also know Scott has been very helpful to assist startup companies by providing them extra hours and support (giving them mentoring and advice). He has also joined charities and donated his time and money to help the community. These things mean Scott is not only a great business partner, but he also is a worthy and civic member for the Des Moines area. Thus I highly recommend and nominate him for the 40 Under 40 recognition.

Please call me (515-554-5494) if you have any questions about his candidacy.

Thanks,

A handwritten signature in black ink, appearing to read "Craig I. Ibsen". The signature is fluid and stylized, with a long horizontal stroke extending to the right.

Craig I. Ibsen

Managing Principal
Next Level Ventures

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