January 5, 2015

Business Record’s Forty under 40 Committee

PO BOX 210017

Tucson, AZ 85721

Re: Nomination of Nathan Stelter for Forty Under 40,

Dear Forty Under 40 Committee,

I write to you today to recommend Nathan Stelter for Forty Under 40.  I have known Nathan for over three years in various capacities.  Nathan is Vice President of The Stelter Company. He serves on the board which oversees 100 employees and 1800 clients nationally. At Stelter he has partnered with over 250 nonprofits enhancing their fundraising through targeted planned giving marketing and donor engagement. He has also increased sales $1.7million over the last 5 years.

Nathan has worked hard to make The Stelter Company one of the best. The Des Moines Register named The Stelter Company, Iowa’s Top Workplaces-Small Company in 2011. The have also been names Small Company- Best Kept Secret by The Greater Des Moines Partnership in 2011.

In addition to Nathan’s leadership roles within The Stelter Company, he also serves on many professional boards including National Capitol Gift Planning Council, Capital Area Iowa Club, Partnership for Philanthropic Planning.

Locally Nathan gives his time to many local nonprofits including Broadlawns Foundation Advocate Circle, Kiwanis Miracle League, Orchard Place and ChildServe.

Nathan has gone above and beyond as a leader at The Stelter Compnay, professionally and locally.  He has balanced his extracurricular and professional responsibilities and made a lasting impression on me and many other individuals.  He is involved, dedicated, and caring—the perfect example of leadership.  Nathan’s outstanding qualities make him a worthy and deserving candidate for this year’s Forty Under 40 Class.

Respectfully,

Christina Moffatt

Owner, Crème Cupcake + Dessert

Mid-Iowa Regional Director, Iowa Small Business Development Center