# brian <mark>s c h w a r t z</mark>

#### **EXPERIENCE**

#### **BAKER GROUP** • Des Moines, Iowa • May 2013 - Present

Account Executive • Architect • [2 projects | see project experience]

- Identify and network with potential clients in strategic core markets.
- Develop and maintain relationships with prospective clients and key decision makers.
- Manage overall sales process and aspects of project management for construction projects.
- Generate building reports identifying potential energy savings and deferred maintenance.
- Assist with budgeting and finance exercises during project management.

#### PERSPECTIVE, LLC • Des Moines, Iowa • December 2011 - Present

Freelance Architect • [3 projects | see project experience]

- Marketing and sales of freelance design services.
- Produce schematic, design development and construction documents.
- Act as project manager on a project from bidding negotiation through construction administration.
- Facilitate communication with contractors, consultants and clients.

## **SLINGSHOT ARCHITECTURE** • Des Moines, Iowa • February 2012 - February 2013

[FORMERLY KNOWN AS GE WATTIER ARCHITECTURE]

INTERN ARCHITECT • [14 projects | see project experience]

- Produced concept, schematic, design development and construction documents.
- Facilitated communication with contractors, consultants and clients.
- Contributed with the design, content and submission of RFPs/RFQs.
- Participated in internal design charrettes.
- Assisted with the implementation of re-branding efforts.
- Assisted with new website.

## **INVISION PLANNING** | **ARCHITECTURE** | **INTERIORS** • Des Moines, Iowa • November 2007 - February 2012

BUSINESS DEVELOPMENT

- Identified and networked with potential clients in strategic core markets.
- Developed lead generation strategies.
- Researched leads and connected with key decision makers.
- Provided and maintained competitor leads and client analysis.
- Determined outreach strategies with Partners and implemented initiatives with Marketing Team.
- Researched, implemented and managed a new CRM [Client Relationship Management] database.
- Developed and maintained relationships between prospective clients and the firm.
- Coordinated closely with Partners throughout the business development life cycle.
- Managed client events including coordination of calendars, registration, staffing and presentations.
- Connected with public and private entities to receive upcoming RFPs/RFQs.

#### INTERN ARCHITECT • [22 projects | see project experience]

- Produced schematic, design development and construction documents.
- Facilitated communication with contractors, consultants and clients.
- Assisted with the production of interview materials, including Flash presentations.
- Assisted with the preparation of drawings for award submissions.
- Managed and cataloged architectural product library.
- Member of the green and sustainability committee.

#### JEFFREY MORGAN ARCHITECTURE STUDIO • Des Moines, Iowa • July 2006 - October 2007

INTERN ARCHITECT • [6 projects | see project experience]

- Produced schematic, design development and construction documents.
- · Acted as project manager on a project from bidding negotiation through construction administration.
- Facilitated communication with contractors, consultants and clients.
- Coordinated qualifications for submission of state AIA awards.

#### **OPN Architects, Incorporated** • Des Moines, Iowa • May 2005 - July 2006

INTERN ARCHITECT • [6 projects | see project experience]

- Produced schematic, design development and construction documents.
- Created graphics and drawings for project interviews and presentations.
- Facilitated communication with contractors, consultants and clients.
- Assisted with various tasks in construction administration.

# FREVERT RAMSEY KOBES ARCHITECTS-ENGINEERS • West Des Moines, Iowa • Summer 2003 | Summer 2004

INTERN ARCHITECT • [3 projects | see project experience]

- Produced schematic, design development and construction documents.
- Assisted in office tasks associated with current projects.

# brian <mark>s c h w a r t z</mark>

#### **EXPERIENCE**

#### Iowa Air National Guard 132nd Fighter Wing • Des Moines, Iowa • 1997-2005

AIRCRAFT FUEL SYSTEM SPECIALIST

- Retired at the rank of Staff Sergeant, SSgt | E-5.
- Completed Airman Leadership School Correspondence Program 2003.
- Participated in Operation Southern Watch in the Summer of 2001.
- Nominated for Airman of the Year in 1999 and 2000.
- Distinguished graduate from United States Air Force Aircraft Fuel Systems Technical School in 1999.

#### AMES LAB DEPARTMENT OF ENERGY • Ames, Iowa • 2002-2005

RESEARCH LAB ASSISTANT

- · Assisted in the production of ultra hard and thermoelectric materials.
- Increased material production by implementing lab organization and sufficient sample storage.

## WHKS & Company Land Surveying & Planning • Mason City, Iowa • Summer 1999 | 2000 | 2001

INSTRUMENT OPERATOR

- Operated Global Positioning Satellite (GPS) surveying equipment to conduct surveys.
- Operated Sokkia Total Station transit equipment to conduct surveys.

### **EDUCATION**

#### College of Design, Iowa State University • Ames, Iowa

Bachelor of Architecture • May 2005

GPA: 3.66/4.00 • Cum Laude

BWBR Design Competition Finalist • May 2003 | RDG Design Competition Finalist • May 2004

#### College of Design, Iowa State University • Rome, Italy

Rome Study Abroad Program • Spring 2004

#### **COMMUNITY COLLEGE OF THE AIR FORCE** • Maxwell Air Force Base, Alabama

Associate in Applied Science Aviation Maintenance Technology • May 2004

**REGISTERED ARCHITECT** • April 2014

**LEED AP** [Leadership in Energy and Environmental Design Accredited Professional] • June 2008

#### **ACTIVITIES**

#### **A**MERICAN INSTITUTE OF ARCHITECTS

National and Iowa Member • 2005 - Present Public Relations Committee Co-Chair • 2011 - Present Public Relations Committee Member • 2005 - Present Board Associate Director • 2011 - 2012 Emerging Professional Chair • 2012 - 2013 Recognized Citizen Architect • 2010 - 2014

### **GREATER DES MOINES LEADERSHIP INSTITUTE**

Community Leadership Program • 2009 - 2010 Curriculum Committee • 2010 - 2011 Project Coach • 2014 - Present

### MERCY MEDICAL CENTER VOLUNTEER

Boot Camp for New Dad's Facilitator • 2009 - Present

# **BEAVERDALE BETTERMENT COALITION** [FORMERLY KNOWN AS BEAVERDALE MAIN STREET INITIATIVE (BMSI) DESIGN COMMITTEE] Committee Member • 2007 - Present

#### **HABITAT FOR HUMANITY VOLUNTEER** • 2012

AutoCAD | Revit | Sketchup Pro | Sketchup Layout | Photoshop | Illustrator | InDesign | Acrobat | Bluebeam Revu | Prezi | MindManger | Ajera | Microsoft Business Contact Manager | Microsoft Office | Basecamp | Wordpress

# brian <mark>s c h w a r t z</mark>

# PROJECT EXPERIENCE

#### BAKER GROUP

Clayton Ridge Community School District • Guttenberg, Iowa • 2014 [Education - K-12]

East Marshall Community School District • Gilman, Iowa • 2014 [Education - K-12]

### Perspective, LLC

Scenic Route Bakery • Des Moines, Iowa • 2014 [Commercial] [\$471,000] [3,100 sf]

Black Residence Basement Renovation • Grimes, Iowa • 2011

[Residential] [\$14,000] [1,400 sf]

Wolfgram Lake Residence Porch Addition • Lake Viking, Missouri • 2010

[Residential] [\$30,000] [530 sf]

#### **SLINGSHOT ARCHITECTURE** [FORMERLY KNOWN AS GE WATTIER ARCHITECTURE]

Adam and Jamin Manatt Residence • Brooklyn, Iowa • 2013

[Residential] [\$500,000] [4,000 sf]

Coon Rapids Fire + EMS Facility • Coon Rapids, Iowa • 2012

[Civic] [\$900,000] [10,000 sf]

Des Moines Building • Des Moines, Iowa • 2012 [Mixed Use] [\$30,000,000] [160,000 sf]

Luther Care Services Trinity Center  $\, \cdot \,$  Des Moines, Iowa  $\, \cdot \,$  2012

[Health Care]

Luther Care Services The Gardens • Des Moines, Iowa • 2012

[Health Care]

Campus Acquisitions (CA) Amenity Building • Ames, Iowa • 2012

[Residential] [12,000 sf]

Neighborhood Development Corporation (NDC) Mixed Use  $\cdot$  Des Moines, Iowa  $\cdot$  2012

[Mixed Use] [\$1,700,000] [12,000 sf]

Innovation Core • Des Moines, Iowa • 2012

[Commercial] [3 stories commercial in Keck City Center]

Keck City Center • Des Moines, Iowa • 2012

[Commercial] [9 total stories, 3 stories commercial and 6 stories parking]

Four Mile Elementary • Pleasant Hill, Iowa • 2012

[Education - K-12]

Brian & Laura Manatt Residence Renovation • Brooklyn, Iowa • 2012

[Residential]

272 Main • Winnipeg, Manitoba, Canada • 2012

[Commercial] [7 stories, historic heritage building]

66 King • Winnipeg, Manitoba, Canada • 2012

[Commercial] [9 stories, historic heritage building]

Norland Residence House and Garage Addition • Des Moines, Iowa • 2012

[Residential] [\$60,000] [1000 sf]

# brian<mark>schwartz</mark>

#### PROJECT EXPERIENCE

#### **INVISION** PLANNING | ARCHITECTURE | INTERIORS

Jester Building Fitness Center • Des Moines, Iowa • 2011

[Commercial] [650 sf]

Veterans National Careers Corporation Campus Master Plan • Newton, Iowa • 2011

[Civic] [\$40,000,000] [18 acres, 9 buildings, 420,000 sf]

Veterans National Recovery Center Campus Master Plan • Knoxville, Iowa • 2010

[Civic] [\$90,000,000] [163 acres, 39 buildings, 787,000 sf]

Phi Gamma Delta Fraternity Restrooms Renovation • Des Moines, Iowa • 2009

[Residential] [\$135,000] [300 sf]

Allied Insurance Telepresence Unit • Des Moines, Iowa • 2009

[Commercial] [\$30,000] [300 sf]

Muscatine Fire Station #2 Site Plan Options • Muscatine, Iowa • 2009

[Civic] [\$1,607,000] [10,800 sf]

AP Transfer Lofts Renovation • Des Moines, Iowa • 2009 [Residential] [\$9,000,000] [70 units, 79,000 sf]

Northeast Iowa Community College Max Clark Hall Renovation • Calmar, Iowa • 2008

[Education - Higher] [3,000 sf]

Bishop Drumm Retirement Center Master Plan • Johnston, Iowa • 2008

[Healthcare] [\$23,600,000] [113,000 sf]

Waverly Health Center Master Plan • Waverly, Iowa • 2008

[Healthcare] [\$55,500,000] [170,621 sf]

Terrus - Bank of America Building Interior Renovation • Des Moines, Iowa • 2008

[Commercial] [23,000 sf]

Notre Dame Cresco School Addition • Cresco, Iowa • 2008

[Education - K-12] [\$1,500,000] [11,250 sf]

Riverwoods Restaurant • Logan, Utah • 2007 [Hospitality] [\$1,500,000] [9,000 sf]

Riverwoods Conference Center • Logan, Utah • 2007 [Hospitality] [\$5,000,000] [33,000 sf]

Riverwoods Hotel • Logan, Utah • 2007

[Hospitality] [\$7,500,000] [105 units, 70,000 sf]

Kuhn House Renovation and Addition • Polk City, Iowa • 2007

[Residential] [4,300 sf]

#### LEED PROJECT EXPERIENCE

St. Luke's and Coe College Steam Boiler Plant • Cedar Rapids, Iowa • 2009

Iowa State University College of Veterinary Medicine NIH Grant • Ames, Iowa • 2009

University of Iowa Dental Science Building Dows Research Lab • Iowa City, Iowa • 2009

Iowa State University College of Veterinary Medicine Small Animal Hospital • Ames, Iowa • 2009

Hotel Fort Des Moines • Des Moines, Iowa • 2008

University of Iowa Dental Science Building New Addition and Renovation • Iowa City, Iowa • 2008

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# PROJECT EXPERIENCE

#### **JEFFREY MORGAN ARCHITECTURE STUDIO**

Maria's Bakery • Des Moines, Iowa • 2007

[Commercial] [1,000 sf]

DeWaay Commerce Park Multi-Tenant Monument Sign and Site Package • Clive, Iowa • 2007

[Commercial] [\$250,000]

Legacy Bank at Commerce Park • Clive, Iowa • 2007 [Commercial] [5,000 sf]

DeWaay Commerce Park Building #4 • Clive, Iowa • 2007

[Commercial] [11,000 sf]

DeWaay Commerce Park Building #5 • Clive, Iowa • 2006 [Commercial] [16,000 sf]

DeWaay Capital Management Headquarters • Clive, Iowa • 2006

[Commercial] [103,000 sf]

### **OPN** ARCHITECTS, INCORPORATED

Des Moines Public Schools (DMPS) Samuelson Elementary School Renovation and Addition •

Des Moines, Iowa • 2006

[Education - K-12] [\$7,450,600] [37,500 sf]

DMPS North High School Renovation and Addition • Des Moines, Iowa • 2005

[Education - K-12] [\$16,800,000] [300,000 sf]

DMPS Garton Elementary School Renovation and Addition • Des Moines, Iowa • 2005

[Education - K-12] [\$6,782,500] [66,000 sf]

Biaggi's Ristorante Italiano • Loveland, Colorado • 2005

[Hospitality] [9,500 sf]

Biaggi's Ristorante Italiano • Naperville, Illinois • 2005 [Hospitality] [9,500 sf]

Des Moines Public Library East Branch Renovation and Addition • Des Moines, Iowa • 2005

[Civic] [\$2,420,000] [13,500 sf]

### FREVERT RAMSEY KOBES ARCHITECTS-ENGINEERS

DMPS South Union Elementary School Renovation and Addition • Des Moines, Iowa • 2004 [Education - K-12]

Perry Field House Renovation • Perry, lowa • 2003 [Education - K-12] [7,000 sf]

Johnston Community Schools Tennis Concessions • Johnston, Iowa • 2003

[Education - K-12] [\$125,000] [1,240 sf]