

JENNIFER L. TERRY

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SUMMARY

Attorney, licensed to practice law in the State of Iowa
Lobbying and policy development experience
12-plus years' experience in marketing and business development for a health care company

EDUCATION

University of Iowa College of Law

Iowa City, Iowa

J.D. with Distinction

May 2013

GPA 3.69 - Top 15%

- Outstanding Clinical Law Student, 2013, for the Family Representation Clinic; Dean's Awards and Jurisprudence Award for Academic Excellence - Top Grade in Three Classes, Fall 2012
- Certified Prosecutor Intern; Certified Clinical Intern
- Activities: Iowa State Bar Association (student member); Organization of Women Law Students and Staff; Phi Alpha Delta Law Fraternity; National Communication Association; University of Iowa Alumni Association

University of Iowa

Iowa City, Iowa

B.A. with Highest Distinction

May 2010

GPA 4.0 in Communication Studies; Minor in Philosophy

- Robert P. Newman Award for Highest GPA in the Major
- Sam Becker Scholarship for Outstanding Communications Scholar
- University of Iowa President's List for 4.0 GPA Consecutive Semesters
- Lambda Pi Eta Honor Society, National Communication Association

EXPERIENCE

Agriculture Policy Specialist

Des Moines, Iowa

Iowa Environmental Council

December 2013 - Present

- Build alliances with a diverse mix of groups and individuals to strengthen Iowa's agriculture policies dealing with nonpoint water pollution
- Lobby Iowa lawmakers for clean water legislation
- Develop policies that ensure accountability, transparency, and sustained funding for clean water in Iowa
- Meet with stakeholders including Iowa's Secretary of Agriculture, farmers, commodity groups and environmental groups to identify possible areas of consensus
- Educate and inform newspaper editorial boards and reporters in face-to-face meetings, write opinion essays and guest columns
- Speak publicly to groups and advisory panels to advocate for clean water

Associate Attorney

Cedar Rapids, Iowa

Rush & Nicholson, P.L.C.

August – Dec. 2013

- Represented injured workers throughout Worker's Compensation process from initial interview through hearing before the Deputy Commissioner and any subsequent appeals

Certified Prosecutor Intern

Davenport, Iowa

Scott County Attorney's Office

May – Aug. 2012

- Independently represented the state prosecuting simple misdemeanor cases in magistrate court, including plea negotiation, witness preparation, and bench trials
- Sat first chair representing the state in associate court in suppression hearings on issues of constructive possession, search and seizure, and exigent circumstances; conducted voir dire, direct, cross, and closing in associate court

- Conducted legal research on issues of speedy trial, search and seizure, exigent circumstances, occupied structures, and causation and multiple defendants related to involuntary manslaughter

Certified Clinical Intern, University of Iowa Law Clinic
Family Representation Clinical Program

Iowa City, Iowa
2012 – 2013 Three semesters

- Represented clients whose children were involved in CINA proceedings in Johnson County Juvenile Court at Adjudicatory and Disposition hearings and Family Team Meetings

Legal Intern, Department of Justice

Iowa Attorney General, Area Prosecutions Division

Des Moines, Iowa
June – Aug. 2011

- Examined and logged evidence including inmate phone calls and witness testimony lists; researched change of venue and duty to disclose issues

Vice-President Business Development, Long Term Care
NuCara Pharmacy Management Group

Conrad, Iowa
Mar. 1995 – Aug. 2008

- Built relationships with major accounts, industry professionals, and long-term care organizations for long-term care division of health care company
- Negotiated contracts for long-term care pharmaceutical business in Iowa and Chicago
- Planned, strategized, and executed short- and long-term management initiatives as a member of the executive team, including budgeting, distribution, production, human resources, acquisition, and Continuous Quality Improvement (CQI) issues
- Advocated for policies favorable to independent Iowa pharmacies on lobby days
- In Iowa and Chicago, presented professional marketing programs to groups of long-term care executives and administrators
- Hosted major client events such as professional conferences, dinners and receptions, and industry trade shows in the Midwest
- Developed an orientation process for new company employees, including introduction to company culture, CQI, Mission and Values, and training processes
- Recruited and interviewed pharmacists at campus recruitment events

VOLUNTEER

Johnson County Victim-Witness Assistance Program; Crisis Center of Johnson County; Omicron Delta Kappa Honor Society; Donation Drives-Waypoint Shelter, Cedar Rapids

MEMBERSHIPS

Iowa State Bar Association (Member, Environmental Law and Agricultural Law sections); Polk County Bar Association; Iowa Farmers Union; University of Iowa Alumni Association