



June 19, 2015

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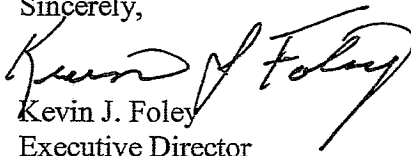
RE: Sages Over 70 Nomination

Edgar F. Hansell has provided leadership to the Des Moines International Airport since 1993. Mr. Hansell served on the City of Des Moines Airport Board from October 6, 1993 through October 31, 2011, and has served on the Des Moines Airport Authority Board since that date. Mr. Hansell held the office of Vice Chair from 1997 – 2011. In the fall of 2011, Mr. Hansell was elected Chairman of the new Airport Authority Board and continues to serve in that capacity today.

Over the years, Mr. Hansell has been a mentor to five Executive Airport Directors providing guidance on a wide range of issues impacting a variety of institutions and individuals in the metro area. Community partnerships and business agreements have been fostered with his assistance improving the daily lives of citizens in the Des Moines metro area and the State of Iowa. Mr. Hansell's assistance in developing an Airport Authority has arguably had the biggest impact on the success of the Airport. Since becoming an airport authority, airline service, financial stability, and operational effectiveness of the Airport have all improved, enhancing the economic viability of Central Iowa.

It is my honor to provide this letter of support for Edgar Hansell's nomination for the Sages Over 70 award. As one of the five executive Directors he has mentored, I can personally attest to his commitment to the Airport, the Des Moines metro, and the State of Iowa. He has positively impacted these communities through his leadership to Des Moines International Airport.

Sincerely,


Kevin J. Foley
Executive Director