



THE DANA COMPANY

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Selection Committee
Sages Over 70
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To whom it may concern:

Several years ago, I was involved in a contract dispute case with a previous employer. A hearing date was fast approaching when I was notified that my attorney would not be able to continue to represent me. Mark McCormick was one of several names given me to contact.

I knew that Mr. McCormick had been an Iowa Supreme Court Justice and I questioned why he would have the time or the interest to take my case. A good friend of mine insisted that I at least call Mark. When I did call Mark and explained my predicament, he gave me an immediate appointment. My case was certainly not newsworthy material, but the outcome would seriously affect my future. Mark McCormick listened and understood my issues! He agreed to be my counsel.

After reviewing the file of documents, Mark completely changed the focus of my case. Rather than a complex, fragmented series of arguments, he structured a clear, one-issue argument. His mastery of contract law could not have been more evident! Over the next several weeks, I watched Mark display his craft: unassuming, confident, clear, precise, and in completely control – a master craftsman! The verdict was in our favor. The opposition appealed.

Mark's arguments to the appellate court could just as well have been a law school contract law class: clear, exact, razor-precise with no room for doubt or question. This man – Mark McCormick – won my case, saved my career, and earned my undying gratitude. His belief in the cause of the common man is fact!

This man who previously I had known as the tall, lanky marathon runner at the Y; this man who is referred to by many as Iowa's Abraham Lincoln; this man whose office walls are adorned with his children's drawings and paintings; this man, who has reached the pinnacle of his profession, cared enough to listen to me and understand the seriousness of my problem.

It is a privilege for me to call Mark McCormick my friend.

Respectfully,



Robert J. Barnes, CPCU, CLU